

THRIFT

WORKS

Thrift Works All-In-One Solution For:
Your Thrift Store! We serve all!



Welcome to our All-In-One POS Solution

Greetings Thrift Store Manager,

Thrift Works is the leading cloud-based POS system designed specifically for Thrift Stores. Our program is an all-included software package that is specifically designed for conducting Thrift Store Operations and Thrift Store Assistance Operations for non-profits. Our team has over 15 years of experience in Thrift Store POS operations and software development.

Our All-In-One POS Solution is enhanced with cutting edge touch screen production. The strength of our POS Solution lies in its ability to be completely customized by the user to fit the needs of your operations.

Our cloud-based interface does something no other software can do. Real-time data on sales and production from anywhere, with any device, that can access an internet browser. No need to wait until the end of the day for an upload or the need to walk to a master register or dial up a server for interface. Our **Dashboard** is literally in the palm of your hand with the ability to print reports directly to your Wi-Fi Printer. Did I mention no costly in-store servers!

All-In-One that is what sets our company apart from the competition. Rewards Cards and Gift Cards features are included in our software package. Our **Book-Pricing** feature is also included. Automatically price books like a pro and know which ones to sell on-line just by scanning a barcode. Assistance Tracking is also included for your Thrift Store to track assistance provided to your community. Our POS system is fully integrated with conference software giving clients the dignity to shop with a **Care Card**.

If that wasn't enough Thrift Works brings customization to our software. Have an idea or feature in mind? Our staff will work with you to implement it. Please contact us any time for additional demonstrations or questions.

THRIFT WORKS™ ALL-IN-ONE SOLUTION FOR THRIFT STORES AND CONFERENCES



Easier is Better in a POS

- Thrift Works was made for volunteers with little to no computer experience.
- It's easy to install, manage, and operate with very little training.

Customizable

- Thrift Works has become a full package All-In-One solution for operating a Thrift Store with a mission. Our product doesn't stop there, feel free to request new features and customizations. That's what we do.

Integrated Vouchers

- Track people in need and what you give to them.
- Assign vouchers per category on a scannable card, so people in need can shop with dignity. Ask about our Care Cards!
- See how much has been used from which conference for possible billing.



Integrated Food Pantry

- Track people who come to your food pantry with easy check-in and reports.

Advanced Data Collection and Reporting

- Thrift Works tracks sales, production, payroll, vouchers, customers and more. Access reports online and compare between dates and multiple stores. Best part is it's all included!
- Access your reports from anywhere with our webserver. As long as you have internet and a browser you can access all of your data.

- Thrift Works Dashboard is a cutting-edge report that shows you real time sales, customer count and production live throughout the day.

Gift Card Tracking

- Bulk activate gift cards with a tagline. Track how much has been used and remaining balances per tagline. Great for fundraisers or billing conferences.



Volunteer Tracking

- Integrated time clock with separate roles including Employee, Volunteer, Huber, Community Service and Temp.
- Allows for reporting hours per role.

Rewards Cards

- Offer a % discount to rewards customers or earn % back for your next purchase. Ask about the other rewards options in our fully customized program. Included at no additional monthly charge!



Automatic Book Pricing

- Automatically price books like a pro and know which ones to sell online, just by scanning a barcode.

ID Card Printing

- Print your own ID cards with name, title, picture and barcode.
- Scan your ID Card for manager overrides, refunds and for logging into your register. The security of knowing that your manager password is not known.



Cloud Based

- No more internal servers or networks just plug into the internet you already have.

Multi-Store Capable

- Share gift cards, rewards cards, in-store credit, vouchers between multiple stores.
- Multi-Store reports. Compare sales between stores last year, last month and combined sales for your organization.

Selling with UPC codes

- New Items software that tracks the purchase price, sale price, inventory and your reports expense and profit data. You can sell retail item just like the big box stores!

Customer Voices

“Thrift Works is tailored to St Vincent de Paul thrift. It’s easy to use for tracking round up and voucher redemption, whether you use the Care Card portion of the software or hand-key/scan from paper vouchers.” **-Jody, Green Bay**



“**Linda** here from **Bradenton** store. We are loving our new Thrift Works system!”

“This system has totally transformed our store. We have doubled sales in 3 years and have purchased land to expand again! I love the new items software for selling mattresses, socks and other dollar items we resell.”-
Ben, Beaver Dam

“Thrift Works has brought our nonprofit to another level! Totally customized for thrift, it has replaced time consuming report gathering. Faster checkout process, easy to use and they are VERY responsive any time we have questions or concerns! So glad to have this wonderful system!”

– **Lisa, Kenosha**



“This year, we were able to put a second register in our store and this allowed us to keep our lines down and improve our customer service. The POS registers are amazing and easy to use. Plus, it allows for easier training of our cashiers so that we don't slow down our main register. If you do not have a current POS system, you need this program. It will change everything for your business. The amount of data we collect is worth the cost of this program. We use this program to count the number of pantry clients we are serving and the amount of food given, this data makes it so much easier to fill out those grant applications.” **-Bonnie, Marinette**

“I love the Books program. I get so excited when scanning books. I’m even more excited when it says sell this book online! I volunteer a lot more now because of the program.”
-Alice, Volunteer

Thrift Works Dashboard

Sales 72% 1,336 pieces \$3,670.28	Production 36% 1,279 pieces \$3,406.09	Average Ticket 136% 8.40 pieces \$23.08	Roundups 40% 42 customers \$39.80
Customers -27% 159 customers	More		

Sales Increase ~ Today vs Prior Year

All Categories 72.47%	Accessories 22.50%	Auction 0%	Bikes Exercise 311.17%	Childrens Apparel 16.75%
Collectibles -88.30%	Crafts Sewing -26.85%	Delivery 0%	Electronics 30.12%	Frames Pictures 160.80%
Furniture 81.68%	Holiday 13.46%	Housewares 52.58%	Jewelry -47.99%	Linens 89.81%
Mens Summer 6.05%	Mens Winter -66.73%	Books Magazines 105.57%	Music Movies 165.43%	New Items-All Else 4.32%
With Tags Apparel 0%	Pro-Sports Apparel 360.14%	Toys Games -40.95%	General Shop 17.20%	Womens Summer -43.44%
Womens Winter -5.76%	Misc Donated Item 155.77%	Health Beauty 105.64%	New Items No Tax -73.27%	New Items-Clothing 396.91%
New Items-Mattress Company 100%				

18 out of last 30 days

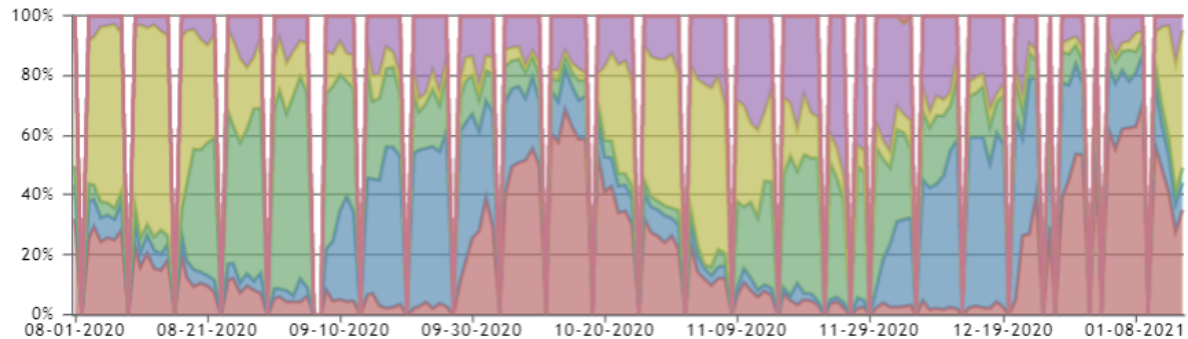


Sales by Color

TP: 6 Months 08-01-2020 - 01-15-2021

LP: Prior Year 08-01-2019 - 01-15-2020

Stores: Beaver Dam



Color	Totals TP			Totals LP		
	Amt	Qty	Avg	Amt	Qty	Avg
Red	56,582.30	27,537	2.05	51,459.20	26,702	1.93
Blue	56,403.13	27,960	2.02	60,575.26	29,357	2.06
Green	60,693.63	29,869	2.03	55,600.75	27,668	2.01
Yellow	55,346.45	27,994	1.98	56,118.45	28,591	1.96
White	130,275.25	42,582	3.06	98,872.61	35,614	2.78
Purple	52,074.20	34,489	1.51	50,990.63	33,077	1.54

Options Print Save

Day Month Range

Sales by Category Load

This year (TY)

December 2019

Compare

- ☐ None
- ☐ Last month (LM)
- ☒ Last year (LY)
- ☐ Specify (SP)

Options

- ☒ Show Qty
- ☒ Show Avg
- ☐ Show Subcats
- ☐ Show missing data

Sales by Category

TY: December 2019

LY: December 2018

Category	Beaver Dam TY			Beaver Dam LY		
	Amt	Qty	Avg	Amt	Qty	Avg
Accessories	4,617.86	1,555	2.97	3,085.35	1,067	2.89
Auction	2,491.04	122	20.42	1,275.97	45	28.35
Bikes Exercise	92.86	14	6.63	86.78	19	4.57
Childrens Apparel	2,782.51	1,428	1.95	1,560.19	716	2.18
Collectibles	465.66	276	1.69	497.52	48	10.37
Crafts Sewing	1,306.73	1,440	0.91	5,542.08	2,992	1.85
Delivery	140.00	3	46.67	10.00	1	10.00
Electronics	1,851.05	572	3.24	2,200.29	614	3.58
Frames Pictures	1,035.04	526	1.97	854.37	478	1.79
Furniture	1,841.98	91	20.24	1,605.13	71	22.61

Apply Changes

This Period (TP)

- ☐ Today
- ☐ Yesterday
- ☐ Last Week
- ☒ Last Month
- ☐ Last Year
- ☐ WTD
- ☐ MTD
- ☐ YTD
- ☐ Specify Dates
- ☐ Specify Month

Last Period (LP)

- ☐ None
- ☒ Prior Year
- ☐ Last Month

EOD Totals

TP: Last Month July 2020 LP: Prior Year July 201

Stores: Beaver Dam

	Beaver Dam TP	Beaver Dam LP
Original Items	88,027.09	69,862.29
Discounts Total	10,181.62	9,488.93
Returns	1,176.12	462.12
Sales	6,290.47	7,112.61
Coupons	0.00	0.00
Points	2,593.03	1,839.16
Price Edits	122.00	75.04
Vouchers	0.00	0.00
Giveaways	0.00	0.00
Net Sales	77,845.47	60,373.36
Non-Taxable Items	4,050.37	1,323.65
Taxable Items	73,795.10	59,049.71
Sales Tax	4,060.13	3,249.51
Payments Total	81,905.60	63,622.87
Cash	32,275.43	30,290.46
Check	1,544.99	2,789.28
Credit Card	47,115.28	30,088.22
Coupon	49.00	68.58
Voucher	0.00	0.00

Customized All-In-One Solution

Store “starter” package (As little as 170.00 a month)

- Single register
- Single pricing station with both sticker and hang tag printer or
Two single printer pricing stations- 1 stickers, 1 hang tags

Costs

- 75.00 monthly for storage and cloud software
- \$3,600-\$4,800* for 1-time equipment or
\$95-\$128* for lease to own 48 months

Store “builder” package (As little as 290.00 a month)

- 2 registers
- 2 double pricing stations with both sticker and hang tag printers or
Up to 4 pricing stations- two single stickers, two single hang tag stations

Costs

- 100.00 monthly for storage and cloud software (25.00 each additional register)
- \$7,200-\$9,600* for 1 time equipment or
\$190-\$254* for lease to own 48 months

Store “performer” package (As little as 400.00 a month)

- 3 registers
- 4 double pricing stations with both sticker and hang tag printers or
Up to 8 pricing stations- with the configuration of tags and stickers you need

Costs

- 125.00 monthly for storage and cloud software (25.00 each additional register)
- \$10,800-\$14,400* for 1 time equipment or
\$278-\$371* for lease to own 48 months

*approximate lease costs based on credit application & equipment pricing estimate based on current market costs subject to fluctuations of the market and tariffs. Pricing differs on standard register and All-In-One registers

For a custom hardware setup built for your store call Ben Nelson @ 920-821-7509

Comparing us to the competition?

- Does the competition charge more for a **Rewards Cards** feature?
It's **included** with Thrift Works All-In-One Solution
- Does the competition charge more for a **Gift Cards** feature?
It's **included** with Thrift Works All-In-One Solution
- Does the competition **require & charge** for onsite installation?
Thrift Works All-In-One Solution is plug and play ready and we offer **free remote training**. (We do offer onsite installation)
- Does the competition offer assistance tracking/Care Cards, or do you have to **purchase from another vendor**?
Assistance tracking is **included** with Thrift Works All-In-One Solution and is integrated with the POS system only found here.
- Does the competition **have book pricing feature** that uses Amazon pricing and categories to help maximize your sales? Or do you have to **buy 3rd party software**?
It's **included** with Thrift Works All-In-One Solution
- Does the competition have **real time reports** available on a server for you to **access anywhere**?
It's **included** with Thrift Works All-In-One Solution
- Does the competition have a **Food Panty** feature?
Yes we do!
- Please check our competitors to make sure fees are described by the week(x4) or by the month. Thrift Works quotes are by the **month**.
- Does our competitor do customizations and improvements at no additional cost? **Yes we do!**

Sales please call or text Ben Nelson @ 920-821-7509